## **Political Rates**

All orders must be prepaid. All rates apply to publish in Our Weekly LA and Our Weekly Antelope Valley





AD SIZES	<b>OPEN TERM</b>	4 WEEK TERM
Full Page	\$11,510.49	\$9,710.02
3/4 Page	\$9,220.10	\$8,183.79
1/2 Page	\$7,271.58	\$6,559.02
1/3 Page	\$5,293.20	\$5,443.09
1/4 Page	\$3,866.06	\$3,260.93
1/6 Page	\$2,469.82	\$1,922.68
1/8 Page	\$1,765.23	\$1,503.18
1/16 Page	\$1,375.00	\$1,045.62

### OUR WEEKLY NEWSLETTER WEB BANNER 728PX X 90PX 300PX X 250PX

### COLOR

Color is an additional charge	e.
Spot	\$45
Four Color	\$80



## Our Weekly





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\$2,500

\$3,500

\$3,000







OurWeekly LA distributes every Thursday reaching 200,000 readers weekly. Our Weekly Antelope Valley distribution every friday reaching 30,000 readers weekly. We are the largest distributing verified-circulation Black owned newspaper on the West Coast. Sixty percent of our readership reside in the most affluent cluster of Black communities in the country and receive OW directly to their door, including communities such as: Baldwin Hills, Ladera, Windsor Hills, Lafayette Square, Blair Hills, Baldwin Vista, Leimert Park, Inglewood and Carson. Additionally, we have a targeted commercial network which channels the distribution of the paper through churches, restaurants, entertainment venues and various retail establishments throughout metropolitan Los Angeles.

#### OurWeekly is unique and here's why:

- Edgy: We don't shy away from tough or controversial subjects
- Comprehensive: In-depth coverage on cover and feature articles
- Compelling: We write about what resonates with our readership
- > Innovative: Home of Across Black America and Addiction and Recovery
- ▶ **Original:** Design, style and format is fresh and has been copied by competitors. Readers are intrigued each week to "see what's on the cover of OurWeekly"
- Better than competitive rates

OurWeekly covers pertinent new stories for the community from local, state and national levels. Weekly coverage includes: Lifestyle, Health and Wellness, Art, Culture and Entertainment, Food, Book Review, Events Calendar, OpEd, Government, Politics, Business and Professional, Education, Community, and Classified.

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**EVENTS** 



Attention grabbing covers are always the topic of discussion every Thursday & Friday



**News/Business** Features, Local, State, National, Opinion, Politics, Across Black America



**Community** Human Interest, Health & Wellness



**Art & Entertainment** Features, Book Review, Food Feature

## Calendar

### CUT Weeking

"We must learn to live together as brothers or perish together as fools." MARTIN LUTHER KING, JR MARSS SHOOTINGS





#### January

#### February

- Black History Month

#### March

--- Women's History Month \*Healthier You Magazine

#### April

- Autism Awareness
- Easter
- Earth day

#### May

- —African World Heritage Day/Mother's Day
- -Malcolm X Day
- -Memorial Day

#### June

- —Black Music Month
- —Juneteenth/Father's Day
- —4th of July
- —LA Mayor Election
- \*Healthier You Magazine

**July** —National video game day

#### August

- -National Son & Daughter Day
- —Senior Citizen's Day
- —Women's Equality Day

#### September

- -Labor Day
- —Grandparent's Day
- -National Comic Book Day
- -World Teachers Day
- \*Healthier You Magazine

#### October

---World Mental Health Day ---National Bosses Day

#### November

- —Veteran's Day—National Adoption Day
- —Black Friday

#### December

World AIDS Day
Kwanzaa & Christmas
Year in Review/Necrology
\*Healthier You Magazine



Los Angeles Media Kit

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## Our Weekly



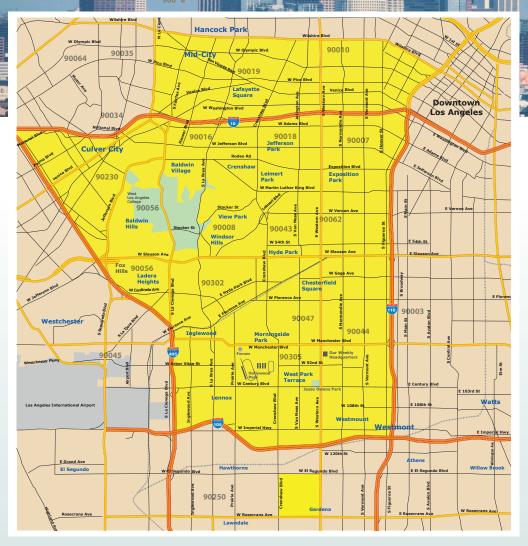


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# Distribution

OurWeekly distributes to homes and retails shops across



#### Cities

Los Angeles, Beverly Hills, Compton, Gardena, Lynwood, Inglewood, Carson, Culver City, Crenshaw, Leimert Park, Wilshire, South Los Angeles, West Adams, Baldwin Village, Jefferson Park, King Estates, Windsor Square, Miracle Mile, Windsor Hills, View Park, Westchester West Park Terrace, Morningside Park, Ladera Heights, Baldwin Hills, Fox Hills, Watts, Willowbrook, Athens, Chestferfied Square, Morning Circle



les.

Zip Codes

90001, 90002, 90003, 90007, 90008, 90010, 90011, 90012, 90015, 90016, 90018, 90019, 90035, 90036, 90037, 90043, 90044, 90045, 90047, 90056, 90059, 90061, 90062, 90089, 90211, 90220, 90221, 90222, 90232, 90248, 90249, 90262, 90301, 90302, 90305, 90745, 90746





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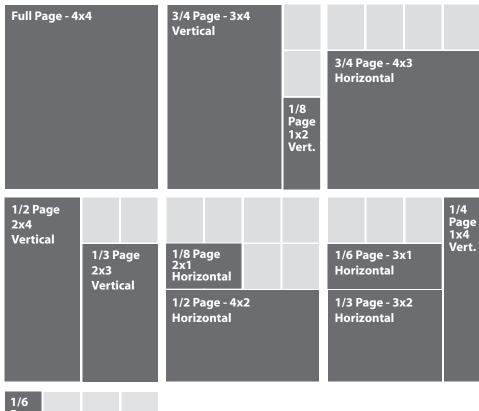


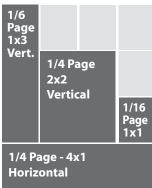


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# **Retail Ad Sizes**





#### **COLUMN & ROW SIZES**

Column (width) 1 column 2.5" 2 columns 5.167" 3 columns 7.833" 4 columns 10.5" Row (height) 1 row 2.656" 2 rows 5.437" 3 rows 8.218" 4 rows 11"

Double Truck 21.876" x 11"

AD SIZES			
Size	<b>Vertical</b> (Width x Height)	Horizontal (Width x Height)	Columns x Rows
Full Page	10.5″ x 11″		4x4
3/4 Page	7.833″ x 11″	10.5" x 8.218"	3x4 or 4x3
1/2 Page	5.167" x 11"	10.5″ x 5.437″	2x4 or 4x2
1/3 Page	5.167" x 8.218"	7.833″ x 5.437″	2x3 or 3x2
1/4 Page	2.5" x 11" or 5.167" x 5.437"	10.5″ x 2.656″	1x4 or 2x2 or 4x1
1/6 Page	2.5" x 8.218"	7.833" x 2.656"	1x3 or 3x1
1/8 Page	2.5" x 5.437"	5.167" x 2.656"	1x2 or 2x1
1/16 Page	2.5" x 2.656"		1x1





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# Audience Profile

OurWeekly distributes to the wealthiest African American communities in the country, targeting the movers and shakers who influence buying decisions nationwide.



- Black oriented newspaper readers are educated, wealthy consumers with significant discretionary income and plans to spend it
- Advertisers will miss reaching this key "Blockbuster" audience if they omit ad campaigns in Black Press Publications
- Black-press readers have an average household income of \$53,051. More than 60% of the readers are female, with 61% aged 25-54 and about half between 25 and 49. Nearly 60% are homeowners, and another 25% plan to buy a home in the next two years
- ▶ 70% of African American newspaper readers report they ate fast food at least once a week, and 30% say they dine out three or more times a week
- Black paper readers also have big plans for big purchases. Most families report owning two to four cars or more
- More than half plan to take an ocean cruise and more than a third stayed in hotels or motels 10 or more nights during the past 12 months
- > Top three airlines used: Delta, American Airlines and Southwest
- Black press readers are invaluable influencers within the African American community and are significant for marketers who are trying to leverage advertising dollars, roll out new product launches, and build awareness campaigns to this burgeoning audience
- ► California has the 2nd highest number of African Americans and Los Angeles County has the highest number with 1.3 million

Source: Ethnic Media Print Group 2006



Los Angeles Media Kit



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# Web Ad Sizes & Rates







PRINT Our Weekly

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**EVENTS** 



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	2.	

California's future is in color.



Leaderboard 728px X 90px ads not to scale



**Top, Middle & Bottom Cube** 300px X 250px

Position	Size M	onthly Rate	File Types
Top Leaderboard	728px X 90px	\$1 <b>,900.00</b> .jpg, .	gif, animated .gif or flash
Top Cube	300px X 250px	\$1,500.00 .jpg, .	gif, animated .gif or flash
Our Weekly		<b>\$1,900.00</b> .jpg, .g	gif, animated .gif or flash
Newsletter			

# **Production Requirements**

Advertising design: There is no charge for advertising design for use in our newspaper. Ads requiring excessive production work or substantial last-minute changes will be subject to a production charge.

Camera ready ads: We recommend documents in PDF format with fonts embedded or raw file(s) including document file, images and fonts, or TIFF's and JPEG's. True type fonts are NOT compatible with our press. Please make sure all fonts are postscript.

To ensure image clarity, the maximum ink density allowed is 240.

If submitting an ad in a native file format, we will only accept from the following software and please include the native file, all images and fonts used:

- QuarkXPress 4.11 or higher
- Adobe InDesign CS or higher
- Adobe Illustrator CS or higher
- Adobe Photoshop CS or higher

**NOTE:** We do not accept files created in MS Word, MS Excel, Adobe PageMaker, MS Publisher, or file formats in EPS or BMP.

Send file(s) to: ads@ourweekly.com and CC your account executive.

The subject heading of your email should include your account name, date running and size. For example: BOA - 8/6 - 1/2 Page

The file name should be your account name. For example: BOA.pdf, Lowes.tiff, etc.

Another ad delivery option is our FTP site: FTP Address: ftp.ourweekly.com User Name: advertisers Password: ourweekly

Please notify your account executive if uploading ad copy via ftp.

Recommendations: To insure a quality print, files must be a minimum of 300dpi at 100%. They may go as high as 600dpi at 100%. Our newspaper are printed at 150 lpi. Please take into consideration that once on the press all images produce 20% darker.

Color files must be CMYK and black and white files in grayscale. No RGB, LAB, INDEX, etc. in any files.

Files received in the wrong color mode will be converted to the correct color mode. When such conversion occurs, some quality will be lost. It is in your best interest to submit correct files to ensure the highest of quality.





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# Profile

Target audience for the past 12 months for Black/African American



**Automotive Profile** 

Vehicles per household

New vehicles per household

Used vehicles per household

Leased vehicles per household

64%

45.3%

43%

7%

1 – 2 Cars

1 – 2 Cars

1 – 2 Cars

1 – 2 Cars

2			ļ
Los An	geles M	edia Kit	

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#### **EVENTS**



Genera	Profile

Age 18 – 49 67.2% 50+ 32.8%

**1** 

Gender Female 51.2% Male 48.8%

Income \$10,000 - \$29,999 24.9% \$30,000 - \$49,999 30.4% \$50,000 - \$250,000 44.7%

Marital Status Single 33.3% Married 49.1% Other 17.6%

Education Some College (1 – 3 yrs.) 32.3% College Graduate 12.8% Post Graduate Degree 8%

Employment Employed Full-Time 48.7% Employed Part-Time 18.2% Any vehicles bought new, used or leased Bought New 49.1% Bought Used 57.2% Leased 6.5%

Make of any vehicle owned or leased Ford 25.9% Toyota 20.7% Honda 15.6% Chevrolet 14.1% Nissan 10.7%

# **Award Winning**

OurWeekly's Dedication and coverage of local, state, political, national news, community features, entertainment, education, business and our uncompromising cover stories have lead us to the path of excellence.

Over the past years, OurWeekly has been recognized with many accolades.





Los Angeles Media Kit

Black Business Association Business of the Year

Greater L.A. African American Chamber of Commerce Media of the Year

National Association of Women Business Owners Rising Star

National Association for the Advancement of Colored People Ida B. Wells Medal of Courage

Carson Chamber of Commerce The Messenger Award

The New Leaders The Legacy Builder Award

Brookins AME The Meritorious Achievement

McCoy Memorial History Makers

Baptist Ministers Conference Media Leadership Community Financial Resource Center Community Advocate

Sisters At the Well We See You

Recycling Black Dollars Distinguished Publishers

Community Coalition Community Soldier Award

Black Women Lawyers Literacy Award

Congresswoman Diane Watson Influential Business Leader

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